

## Interactions

Sometimes two variables appear related:
> smoking and lung cancers
> height and weight
> years of education and income
> engine size and gas mileage
$>$ GMAT scores and MBA GPA
> house size and price

## Interactions

> Some of these variables would appear to positively related \& others negatively
> If these were related, we would expect to be able to derive a linear relationship:

$$
y=a+b x
$$

$>$ where, b is the slope, and
$>\quad a$ is the intercept

## Linear Relationships

> We will be deriving linear relationships from bivariate (two-variable) data
> Our symbols will be:

$$
\begin{aligned}
y & =\beta_{0}+\beta_{1} x+\varepsilon & \text { or } \hat{y}=\beta_{0}+\beta_{1} x \\
\hat{\beta}_{1} & \equiv \text { Slope } & \hat{\beta}_{0} \equiv \text { Intercept } \\
\varepsilon & \equiv \text { Error term } &
\end{aligned}
$$

| Estimating a Line |
| :--- |
| $>$ The symbols for the estimated linear |
| relationship are: |
| $\qquad \hat{y}=b_{0}+b_{1} x$ |
| $>b_{1}$ is our estimate of the slope, $\beta_{1}$ |
| $>b_{0}$ is our estimate of the intercept, $\beta_{0}$ |
|  |
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## Example

> Consider the following example comparing the returns of Consolidated Moose Pasture stock (CMP) and the TSX 300 Index
> The next slide shows 25 monthly returns
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## Example Data

| TSX | CMP | TSX | CMP | TSX | CMP |
| :---: | :---: | ---: | ---: | ---: | ---: |
| x | y | x | y | x | y |
| 3 | 4 | -4 | -3 | 2 | 4 |
| -1 | -2 | -1 | 0 | -1 | 1 |
| 2 | -2 | 0 | -2 | 4 | 3 |
| 4 | 2 | 1 | 0 | -2 | -1 |
| 5 | 3 | 0 | 0 | 1 | 2 |
| -3 | -5 | -3 | 1 | -3 | -4 |
| -5 | -2 | -3 | -2 | 2 | 1 |
| 1 | 2 | 1 | 3 | -2 | -2 |
| 2 | -1 |  |  |  |  |

## Example

> From the data, it appears that a positive relationship may exist

- Most of the time when the TSX is up, CMP is up
- Likewise, when the TSX is down, CMP is down most of the time
- Sometimes, they move in opposite directions
> Let's graph this data



## Example Summary Statistics

> The data do appear to be positively related
> Let's derive some summary statistics about these data:

|  | Mean | $\mathrm{s}^{2}$ | s |
| :---: | :---: | :---: | :---: |
| TSX | 0.00 | 7.25 | 2.69 |
| CMP | 0.00 | 6.25 | 2.50 |
|  |  |  |  |
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## Observations

> Both have means of zero and standard deviations just under 3
> However, each data point does not have simply one deviation from the mean, it deviates from both means
> Consider Points A, B, C and D on the next graph


## Implications

$>$ When points in the upper right and lower left quadrants dominate, then the sums of the products of the deviations will be positive
> When points in the lower right and upper left quadrants dominate, then the sums of the products of the deviations will be negative
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## An Important Observation

> The sums of the products of the deviations will give us the appropriate sign of the slope of our relationship

## Covariance

$\operatorname{COV}(X, Y) \equiv \sigma_{X Y}=\frac{\sum_{i=1}^{N}\left(x_{i}-\mu_{x}\right)\left(y_{i}-\mu_{y}\right)}{N}$
$\operatorname{cov}(X, Y)=s_{X Y}=\frac{\sum_{i=1}^{n}\left(x_{i}-\bar{x}\right)\left(y_{i}-\bar{y}\right)}{n-1}=\frac{\sum x_{i} y_{i}-\frac{\left(\sum x_{i} \sum y_{i}\right)}{n}}{n-1}$


## Covariance

> In the same units as Variance (if both variables are in the same unit), i.e. units squared
> Very important element of measuring portfolio risk in finance


## Using Covariance

$>$ Very useful in Finance for measuring portfolio risk
> Unfortunately, it is hard to interpret for two reasons:
-What does the magnitude/size imply?

- The units are confusing


## A More Useful Statistic

> We can simultaneously adjust for both of these shortcomings by dividing the covariance by the two relevant standard deviations
> This operation

- Removes the impact of size \& scale
- Eliminates the units


## Correlation

> Correlation measures the sensitivity of one variable to another, but ignoring magnitude
> Range: -1 to 1
> +1: Implies perfect positive co-movement
> -1: Implies perfect negative co-movement
> 0: No relationship

## Regression Analysis

$\square$

## Calculating Correlation

$$
\begin{aligned}
\rho_{X Y} & =\frac{\operatorname{COV}(X, Y)}{\left(\sigma_{X}\right)\left(\sigma_{Y}\right)} \\
r_{X Y} & =\hat{\rho}_{X Y}=\frac{\operatorname{cov}(X, Y)}{s_{X} s_{Y}}
\end{aligned}
$$

## Regression Analysis

> A statistical technique for determining the best fit line through a series of data


## Error

$>$ No line can hit all, or even most of the points The amount we miss by is called ERROR
$>$ Error does not mean mistake! It simply means the inevitable "missing" that will happen when we generalize, or try to describe things with models
> When we looked at the mean and variance, we called the errors deviations

## What Regression Does

> Regression finds the line that minimizes the amount of error, or deviation from the line
$>$ The mean is the statistic that has the minimum total of squared deviations
> Likewise, the regression line is the unique line that minimizes the total of the squared errors.
> The Statistical term is "Sum of Squared Errors" or SSE
> Suppose we are examining the sale prices of compact cars sold by rental agencies and that we have the following summary statistics:

## Example

## Summary Statistics

| Price |  | > Our best estimate of the average price would be $\$ 5,411$ |
| :---: | :---: | :---: |
| Mean | 5411.41 |  |
| Median | 5362 |  |
| Mode | 5286 | > Our 95\% Confidence |
| Standard Deviation | 254.9488004 | Interval would be |
| Range | 1124 | \$5,411 $\pm$ (2)(255) or |
| Minimum | 4787 | $\$ 5,411 \pm(510) \text { or }$ |
| Maximum | 5911 |  |
| Sum | 541141 | \$4,901 to \$5,921 |
| Count | 100 |  |
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## Something Missing?

> Clearly, looking at this data in such a simplistic way ignores a key factor: the mileage of the vehicle

## Importance of the Factor

> After looking at the scatter graph, you would be inclined to revise you estimate depending on the mileage

- 25,000 km about \$5,700-\$5,900
- 45,000 km about \$5,100-\$5,300
$>$ Similar to getting new information when we look at Bayes Theorem.


## Switch to Excel

File CarPrice.xls
Tab Odometer


| Stripped Down Output |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Regression Statistics |  |  |  |  |
| Multiple R | 0.806307604 |  |  |  |
| R Square | 0.650131952 |  |  |  |
| Adjusted R Square | 0.64656187 |  |  |  |
| Standard Error | 151.5687515 |  |  |  |
| Observations | 100 |  |  |  |
|  | Coefficients | Standard Error | $t$ Stat | $P$-value |
| Intercept | 6533.383035 | 84.51232199 | 77.30686935 | $1.22253 \mathrm{E}-89$ |
| Odometer | -0.031157739 | 0.002308896 | -13.49465085 | 4.44346E-24 |
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## Stripped Down Output

## Interpretation

> Our estimated relationship is
$>$ Price $=\$ 6,533-0.031(\mathrm{~km})$

- Every 1000 km reduces the price by an average of \$31
- What does the $\$ 6,533$ mean?
- Careful! It is outside the data range!

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## A Useful Formula

$$
\hat{\beta}_{1} \equiv \mathrm{~b}_{1}=\frac{\operatorname{cov}(\mathrm{x}, \mathrm{y})}{\operatorname{var}(\mathrm{x})}
$$

> The estimate of the slope coefficient is the ratio of the covariance between the dependent and independent variables and the variance of the independent variable

## The TSX-CMP Example

$$
\begin{aligned}
& >\operatorname{Cov}(T S X, C M P)=4.875 \\
& >\operatorname{Var}(\mathrm{TSX})=7.25 \\
& >\mathrm{b}_{1}=4.875 / 7.25=0.6724
\end{aligned}
$$

## Required Conditions - $\varepsilon$

$>$ The probability distribution of $\varepsilon$ is normal
$>E(\varepsilon)=0$
$>\sigma_{\varepsilon}$ is constant and independent of $x$, the independent variable
$>$ The value of $\varepsilon$ associated with any particular value of $y$ is independent of the value of $\varepsilon$ associated with any other value of $y$

## Assessing the Model

## SSE \& SEE

> SSE: Sum of Squares for Error

- This is the sum of the squared errors from the regression line
> SEE: Standard Error of Estimate

$$
s_{\varepsilon}=\sqrt{\frac{S S E}{n-2}}
$$

$>$ We want these to be as small as possible
$>$ Our best test is the F-ratio from the ANOVA table

- To see if the SSE is small relative to the SSR, Sum of Squares for the Regression
> In Excel, the "Error" is called the residual



## Testing the Slope

> The regression output tells us the standard deviation of the slope coefficient estimate
> We are most often interested in testing to see if the estimated slope is non-zero

$$
\mathrm{H}_{\mathrm{O}}: \beta_{1}=0
$$

> Sometimes test whether the slope is some other value, i.e., $\mathrm{H}_{\mathrm{o}}: \beta_{1}=1$
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## Testing the Slope

> From the Car Price Example

|  | Coefficients | Standard Error | $t$ Stat | $P$-value |
| :--- | ---: | ---: | ---: | :---: |
| Intercept | 6533.383035 | 84.51232199 | 77.30687 | $1.2225 \mathrm{E}-89$ |
| Odometer | -0.031157739 | 0.002308896 | -13.4947 | $4.4435 \mathrm{E}-24$ |

$>$ The t-ratio is very large and the $p$-value very small, so there is strong evidence that the slope is non-zero

## TSX-CMP Example



| TSX-CMP Example |
| :---: |
| > We can easily see that the test of the slope <br> indicates that it is non-zero <br> $>$ Is the slope different from 1? <br> $H_{0}: \beta_{1}=1$ |
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## TSX-CMP Example

$$
\begin{aligned}
& t=\frac{b_{1}-\beta_{1}}{s_{\beta_{1}}} \\
& =\frac{0.6724-1}{0.1335}=\frac{0.3276}{0.1335} \\
& =2.454>t_{0.025,24}=2.064
\end{aligned}
$$

We reject the null hypothesis, $\mathrm{H}_{0}: \beta_{1}=1$. There is evidence that the slope is less than 1

## $\mathrm{R}^{2}$ : Coefficient of Determination

> The R ${ }^{2}$ ("R-squared") tells of the proportion of the variability in our dependent variable is explained by the independent variable
> It is the square of the correlation coefficient
$>$ It can also be computed from the ANOVA table

## Car Price Example

| Regression Statistics |  |
| :--- | ---: |
| Multiple R | 0.80631 |
| R Square | $\mathbf{0 . 6 5 0 1 3}$ |
| Adjusted R Square | 0.64656 |
| Standard Error | 151.569 |
| Observations | 100 |

ANOVA

|  | $d f$ |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $S S$ | $M S$ | $F$ |  |  |
| Regression | 1 | 4183527.7 | 4183528 | 182.106 |  |
| Residual | 98 | 2251362.5 | 22973.09 |  |  |
| Total | 99 | 6434890.2 |  |  |  |

## Car Price Example: Quality

> Logical: Price is lowered as mileage increases, and by a plausible amount.
> The slope: $13.5 \sigma$ from 0 !

- Occurs randomly, or by chance, with a probability that has 23 zeros!
> The R-squared: 0.65: 65\% of the variation in price is explained by mileage
$>F$ Ratio is high
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## Symmetry in Testing

| SUMMARY OUTPUT |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Regression Statistics |  |  |  |  |  |
| Multiple R | 0.806307604 |  |  |  |  |
| R Square | 0.650131952 |  |  |  |  |
| Adjusted R Square | 0.64656187 |  |  |  |  |
| Standard Error | 151.5687515 |  |  |  |  |
| Observations | 100 |  |  |  |  |
| ANOVA |  |  |  |  |  |
|  | df | SS | MS | $F$ | Significance F |
| Regression | 1 | 4183527.721 | 4183527.721 | 182.1056015 | $4.44346 \mathrm{E}-24$ |
| Residual | 98 | 2251362.469 | 22973.08642 |  |  |
| Total | 99 | 6434890.19 |  |  |  |
|  | Coefficients | Standard Error | $t$ Stat | $P$-value |  |
| Intercept | 6533.383035 | 84.51232199 | 77.30686935 | 1.22253E-89 |  |
| Odometer | -0.031157739 | 0.002308896 | -13.49465085 | 4.44346E-24 |  |
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## The Correlation Coefficient

$>$ We can test the significance of the correlation coefficient

$$
\begin{aligned}
& s_{r}=\sqrt{\frac{1-r^{2}}{n-2}} \\
& t=\frac{r}{s_{r}}=r \sqrt{\frac{n-2}{1-r^{2}}}
\end{aligned}
$$

## In the Car Price Example

$$
\begin{aligned}
\mathrm{t} & =(-0.8063) \sqrt{\frac{100-2}{1-(-0.8063)^{2}}} \\
& =(-0.8063) \sqrt{\frac{98}{0.34988}} \\
& =(-0.8063)(16.736) \\
& =-13.49
\end{aligned}
$$

| More Consistency |
| :---: |
| > Notice that this is the same $t$ value that we |
| had for the test of the slope |
|  |
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|  |
| :---: |
| Predicting Values with the |
| Regression Equation |
|  |
|  |
|  |
|  |
|  |
|  |
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## Prediction

> Suppose you wanted to know what price you would get for a car, of the same model as those tested in our example with 40,000 km.

$$
y=6533.4-0.03116(40,000)=5,287
$$

> Once again, we have the situation of a point estimate, when we are likely most interested in a range or interval.

$$
\hat{y} \pm t_{\alpha / 2, n-2} s_{\varepsilon} \sqrt{1+\frac{1}{n}+\frac{\left(x_{g}-\bar{x}\right)^{2}}{(n-1) s_{x}^{2}}}
$$

## Prediction Intervals

$\hat{y} \pm t_{\alpha / 2, n-2} s_{\varepsilon} \sqrt{1+\frac{1}{n}+\frac{\left(x_{g}-\bar{x}\right)^{2}}{(n-1) s_{x}^{2}}}$
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## In Our Example

$5,287 \pm(1.984)(151.57) \sqrt{1+\frac{1}{100}+\frac{(40,000-36,009.45)^{2}}{(99)(43,528,690)}}$
$5,287 \pm(300.712) \sqrt{1.01+\frac{15,924,489}{4,309,340,310}}$
$5,287 \pm 302.76$
$4,984.24$ to $5,589.76$

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## Different Problem

> Suppose I am managing a fleet and decide to sell these cars once they have reached $40,000 \mathrm{~km}$. What is the expected price I will get for the cars following this policy?
> Instead of predicting an individual value, I am asking for an expected value
> Similar to a Cl of the mean vs. the Cl of an individual value


## Expected Value - Interval Estimate

$\hat{y} \pm t_{\alpha / 2, n-2} s_{\varepsilon} \sqrt{\frac{1}{n}+\frac{\left(x_{g}-\bar{x}\right)^{2}}{(n-1) s_{x}^{2}}}$


Just like the confidence intervals we saw in ADMS3320

## EV - Interval Estimate

$\underbrace{\hat{y} \pm t_{\alpha / 2, n-2} s_{\varepsilon} \sqrt{\frac{1}{n}}+\underbrace{\frac{\left(x_{g}-\bar{x}\right)^{2}}{(n-1) s_{x}^{2}}}}$ Adjustment for the distance from the mean of the data

| In Our Example |
| :--- |
| $5,287 \pm(1.984)(151.57) \sqrt{\frac{1}{100}+\frac{(40,000-36,009.45)^{2}}{(99)(43,528,690)}}$ |
| $5,287 \pm(300.712) \sqrt{0.01+\frac{15,924,489}{4,309,340,310}}$ |
| $5,287 \pm(300.712)(0.117027 \ldots)$ |
| $5,287 \pm 35.19$ |
| $5,251.81$ to $5,322.19$ |
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## Prediction vs Interval Estimate

> Prediction Interval for a single observation of the dependent variable at a given value of the independent variable:
$4,984.24$ to $5,589.79$
> Interval Estimate for a mean value of the dependent variable at a given value of the independent variable:
$5,251.81$ to $5,322.19$
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## Multiple Regression

> Why restrict ourselves to only one variable to explain variation?
> Very little changes, except there are more diagnostics we need to consider

- The Independent Variables need to be independent of each other


## Marks Example

> Suppose that we had additional information in the marks/study time example we did last lecture
> The additional information is the numerical grade achieved in the pre-requisite course
$>$ Partial data is on the next slide

## Example - Marks

| StudyTime | Prereq | Mark |
| :---: | :---: | :---: |
| 30 | 70 | 71 |
| 5 | 66 | 30 |
| 36 | 67 | 82 |
| 37 | 89 | 98 |
| 32 | 58 | 78 |
| 23 | 79 | 73 |
| 34 | 72 | 82 |
| 2 | 55 | 25 |
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## Excel Output - Marks Example

| Regression Statistics |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Multiple R | 0.941388909 |  |  |  |  |
| R Square | 0.886213078 |  |  |  |  |
| Adjusted R Square | 0.883866956 |  |  |  |  |
| Standard Error | 6.501151227 |  |  |  |  |
| Observations | 100 |  |  |  |  |
| ANOVA |  |  |  |  |  |
|  | $d f$ | SS | MS | $F$ | Significance F |
| Regression | 2 | 31929.93817 | 15964.97 | 377.7353 | 1.66142E-46 |
| Residual | 97 | 4099.701825 | 42.26497 |  |  |
| Total | 99 | 36029.64 |  |  |  |
|  | Coefficients | Standard Error | $t$ Stat | $P$-value |  |
| Intercept | -10.12689825 | 4.159936621 | -2.43439 | 0.016746 |  |
| StudyTime | 1.794561432 | 0.07275337 | 24.66637 | 1.4E-43 |  |
| Prereq | 0.482269079 | 0.054434491 | 8.859623 | $3.88 \mathrm{E}-14$ |  |
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| comparing Regressions |  |  |  |
| :---: | :---: | :---: | :---: |
| Statistic | $\begin{gathered} \text { Simple } \\ 1 \text { Variable } \end{gathered}$ | Multiple 2 Variable | Comment |
| R Square | 0.7941361 | 0.8862131 | Always Improves |
| Adjusted R Square | 0.7920354 | 0.883867 | Improved |
| Standard Error | 8.6997552 | 6.5011512 | Im proved |
| F Ratio | 378.04264 | 377.73528 | About the same |
| P -value | 2.087E-35 | 1.661E-46 | Greater Significance |
| Intercept | 21.589566 | -10.1269 | Changed significantly |
| Study Time | 1.8772964 | 1.7945614 | Changed slightly |
| (t-ratio) | 19.443319 | 24.666368 | Improved |
| Prerequisite | na | 0.4822691 | Plausible |
| (t-ratio) |  | 8.8596232 | Significant |
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| Analysis |
| :--- |
| $>$ Overall, the model is useful $\left(F, R^{2}\right)$ |
| $>$ All the $t$-values are significant |
| $>$ There has been an improvement adding the |
| prerequisite variable |
|  |
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## Example

> We want to explain the variation in the number of weeks separation pay that employees receive.
$>$ We have the data partially displayed on the next slide
$>$ We believe that the weeks of separation pay is positively affected by age, years of service and level of pay

Example Data

| Weeks SP | Age | Years | Pay |
| ---: | ---: | ---: | ---: |
| 13 | 37 | 16 | 46 |
| 13 | 53 | 19 | 48 |
| 11 | 36 | 8 | 35 |
| 14 | 44 | 16 | 33 |
| 3 | 28 | 4 | 40 |
| 10 | 43 | 9 | 31 |
| 4 | 29 | 3 | 33 |
| 7 | 31 | 2 | 43 |
| 12 | 45 | 15 | 40 |

## Excel Output



## Correlations

| Weeks SP |  |  |  | Age |
| :--- | ---: | ---: | ---: | ---: |
| Weeks SP | 1 |  |  | Years |
| Way |  |  |  |  |
| Age | 0.670007 | 1 |  |  |
| Years | 0.830853 | 0.807963 | 1 |  |
| Pay | 0.112985 | 0.17253 | 0.260971 | 1 |

> Indeed, Age and Years are highly correlated
$>$ Let's drop Age, with the highest correlation with the years and the lowest $t$-value, and see if the model improves

## Analysis

$>$ Overall, the model is useful ( $F, R^{2}$ )
> The "Years" variable is significant

- "Age" and "Pay" are not
- We should consider dropping these variables
- Age and Years are probably correlated
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## Dropping Age

| $\overline{\text { Regression Statistics }}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multiple R 0.837787 |  |  |  |  |  |  |
| R Square 0.701888 |  |  |  |  |  |  |
| Adjusted F 0.689202 |  |  |  |  |  |  |
| Standard E 1.900788 |  |  |  |  |  |  |
| Observatio 50 |  |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |
|  | df | SS | MS | $F$ | Signif. F |  |
| Regressiol | 2 | 399.8093 | 199.9046 | 55.32935 | 4.45E-13 |  |
| Residual | 47 | 169.8107 | 3.612995 |  |  |  |
| Total | 49 | 569.62 |  |  |  |  |
|  | Coeff. | Std Error | $t$ Stat | $P$-value |  |  |
| Intercept | 5.840082 | 1.781987 | 3.277286 | 0.001975 |  |  |
| Years | 0.594376 | 0.057024 | 10.42334 | 8.26E-14 |  |  |
| Pay | -0.06983 | 0.0517 | -1.35069 | 0.183262 | YORK U |  |
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## Analysis

$>$ The F ratio has improved (55 vs. 36)

- The t ratio for Years has also improved
> The t ratio for Pay has not improved
> Let's drop Pay
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## Analysis

> This model is an improvement - F-ratio increased a lot (107 vs. 55)
> Years is the only variable significant in explaining the number of weeks of severance pay

## To Watch For

> Variables significantly related to each other

- Correlation Function (Tools Data Analysis)
- Look for values above 0.5 or below -0.5
> Nonsensical Results
- Wrong Signs
> Weak Variables
- Magnitude of the T-ratio less than 2
- $p$-value greater than 0.05
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## Simple Model

| Regression Statistics |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multiple R | 0.830853 |  |  |  |  |  |
| R Square | 0.690316 |  |  |  |  |  |
| Adjusted R Square | 0.683864 |  |  |  |  |  |
| Standard Error | 1.917041 |  |  |  |  |  |
| Observations | 50 |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |
|  | df | SS | MS | $F$ | Signif. F |  |
| Regression | 1 | 393.2178 | 393.2178 | 106.9967 | 8.27E-14 |  |
| Residual | 48 | 176.4022 | 3.675045 |  |  |  |
| Total | 49 | 569.62 |  |  |  |  |
|  | Coeff. | Std Error | $t$ Stat | $P$-value |  |  |
| Intercept | 3.621377 | 0.696703 | 5.197878 | 4.1E-06 |  |  |
| Years | 0.574275 | 0.055518 | 10.34392 | 8.27E-14 | YORK II |  |
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## YOU LEARN STATISTICS BY DOING STATISTICS

