## Framework

(see $P$ \& $T$, chapter 8 )
2 parties, 3 groups of voter
voters differ only in ideology, not income ; the same number of people of each type
so type-1 voters tend to vote left, and type 3 voters tend to vote right
the left party will tend to get the support of type-1 voters, and the right party will tend to get the support of type-3 voters
so that the support of the "swing" type-2 voters will be most important in deciding the election

## Question

each party will try and attract the swing voters by making transfers to group 2
question : how do these transfers differ between proportional representation and a constituency system in which each constituency is inhabited by a different type of voter?
result : a constituency system results in (i) bigger transfers to the swing voters ; (ii) a smaller, more efficient public sector ; (iii) less revenue diversion by politicians, compared to proportional representation

## The Mechanism

under proportional representation, for each party : every vote counts
so even though most type-1 voters support the left party, if the right party can shift its policies to make them a little more attractive to type-1 voters, they will gain some votes from these (type-1) voters
so parties are competing for the votes of all 3 types of voters under proportional representation (even though the left party will wind up with most of the type-1 votes and the right party will wind up with most of the type-3 votes)

## under a constituency system...

with a constituency system, the left party is nearly certain to win constituency 1 [inhabited (mostly) by type-1 people] and the right party is nearly certain to win constituency 3
so neither party has a strong incentive, at the margin, to try and attract more votes from type-1 or type-3 voters : if the left party makes its policy slightly less attractive to type-1 voters, they are still (nearly) certain to win constituency 1, and if the right party makes its policy slightly more attractive to type-1 voters, they are still (nearly) certain to lose constituency 1
so a constituency system induces both parties to tailor their policies more to the crucial swing constituency, constituency 2

## Probabilistic Voting

voter $i$ in group $J$ votes for the left party $L$ if (and only if)

$$
\begin{equation*}
W^{J}(L)>W^{J}(R)+\delta+\phi^{i J} \tag{1}
\end{equation*}
$$

where $\delta$ is a common random term denoting the "general popularity" of the right party, and $\phi_{i J}$ is an "idiosyncratic" term, reflecting the "personal popularity" of the right party with voter $i$ of type $J$
and where $W^{J}(L)$ and $W^{J}(R)$ are the "non-random" levels of welfare a voter of type $J$ gets from the policies of the two parties

## Non-random Welfare

$$
\begin{equation*}
u^{J}=(1-\tau)+f^{J}+H(g) \tag{2}
\end{equation*}
$$

so that everyone has the same income 1, everyone pays the same tax $\tau$, everyone consumes the same level $g$ of public output - and every voter of type $J$ gets the same targeted transfer $f^{J}$
the government budget constraint is

$$
\begin{equation*}
3 \tau=g+f^{1}+f^{2}+f^{3}+r \tag{3}
\end{equation*}
$$

where $r$ is the money diverted to politicians
so substitution of (3) into (2) implies that

$$
\begin{equation*}
W^{J}=1+\frac{2 f^{J}}{3}-\frac{r}{3}-\frac{f^{K}}{3}-\frac{f^{M}}{3}+H(g)-\frac{g}{3} \tag{4}
\end{equation*}
$$

where $K$ and $M$ label the other 2 groups

## Random Components

the "general popularity" term $\delta$ is a random draw from the uniform distribution over $\left[-\frac{1}{2 \psi}, \frac{1}{2 \psi}\right]$
while the idiosyncratic random term $\phi^{i J}$ is a random draw from a distribution which is uniform over

$$
\begin{equation*}
\left[-\frac{1}{2 \Phi^{J}}+\bar{\sigma}^{J}, \frac{1}{2 \Phi^{J}}+\bar{\sigma}^{J}\right] \tag{5}
\end{equation*}
$$

where

$$
\begin{equation*}
\sigma^{1}<0=\sigma^{2}<\sigma^{3} \tag{6}
\end{equation*}
$$

(which is why type-1 voters tend to vote left and type-2 voters tend to vote right)
[also $\bar{\sigma}^{1} \Phi^{1}=-\bar{\sigma}^{3} \Phi^{3}$ ]

## vote shares

everyone of type $J$ whose idiosyncratic parameter $\sigma^{i J}$ is low enough such that

$$
\begin{equation*}
W^{J}\left(\mathbf{q}_{L}\right)>W^{R}\left(\mathbf{q}_{R}\right)+\delta+\sigma^{i J} \tag{7}
\end{equation*}
$$

will vote for the left party ; everyone whose $\sigma^{i J}$ is higher than that will vote for the right party
where $\mathbf{q}_{\mathbf{n}}$ is the policy $\left(g_{n}, f_{n}^{1}, f_{n}^{2}, f_{n}^{3}, r_{n}\right)$ chosen by party $n$

## Vote Shares

the left party gets the votes of the type-J voters for whom $W^{J}\left(\mathbf{q}_{L}\right)>W^{R}\left(\mathbf{q}_{R}\right)+\delta+\sigma^{i J}$
since $\sigma^{i J}$ is distributed uniformly over $\left[-\frac{1}{2 \Phi^{J}}+\bar{\sigma}^{J}, \frac{1}{2 \Phi^{J}}+\bar{\sigma}^{J}\right]$,
therefore the fraction $\pi_{L}^{J}$ of the type $-J$ vote going to the left party is

$$
\begin{equation*}
\pi_{L}^{J}=\Phi^{J}\left[W^{J}\left(\mathbf{q}_{L}\right)-W^{J}\left(\mathbf{q}_{R}\right)-\delta-\bar{\sigma}^{J}\right]+0.5 \tag{8}
\end{equation*}
$$

which is a random variable since the universal popularity parameter $\delta$ is random

## Each Party's Goal

parties would like to divert money to themselves, but they also get a payoff from having power
party $n(n \in\{L, R\})$ chooses its policy $\mathbf{q}_{n} \equiv\left(g_{n}, f_{n}^{1}, f_{n}^{2}, f_{n}^{3}, r_{n}\right)$ so as to maximize

$$
p_{n}\left(R+\gamma r_{n}\right)
$$

where $p_{n}$ is the probability it is elected (which depends on its own policies, and those of the other party
where $R$ is the value the party places on staying in power, and $\gamma$ measures the value of diverted money to the party (relative to the value of staying in power)

## The Power of Group 2

it is assumed that - in addition to being in the middle - group 2 has less idiosyncratic variation than the other groups ASSUMPTION : $\Phi^{2}>\Phi^{1}=\Phi_{3}$
the section on probabilistic voting showed that groups with high $\Phi^{J}$ had more power
here, equation (8) implies that increasing the transfer $f_{2}^{L}$ to group 2 by $\epsilon$ will
increase $\pi_{2}^{L}$ by $\frac{2}{3} \Phi^{2} \epsilon$ and
decrease $\pi_{1}^{L}$ and $\pi_{3}^{L}$ by $\frac{1}{3} \Phi_{1} \epsilon$ each
which must increase the left party's total vote share (among all 3 groups), because of the assumption above

## Under Proportional Representation

each party's chance of winning is the probability that its total vote share $\pi_{1}^{n}+\pi_{2}^{n}+\pi_{3}^{n}$ exceeds 0.5
for the left party, that probability equals
$\alpha\left[\Phi^{1} W^{1}\left(\mathbf{q}_{L}\right)+\Phi^{2} W^{2}\left(\mathbf{q}_{L}\right)+\Phi_{3} W^{3}\left(\mathbf{q}_{L}\right)\right]+\beta$
where $\alpha$ and $\beta$ are constants
( $\alpha=\frac{\psi}{\Phi^{1}+\Phi^{2}+\Phi^{3}}$ and
$\left.\beta=0.5-\alpha\left[\Phi^{1} W^{1}\left(\mathbf{q}_{R}\right)+\Phi^{2} W^{2}\left(\mathbf{q}_{R}\right)+\Phi_{3} W^{3}\left(\mathbf{q}_{R}\right)\right]\right)$

## The Power of Group 2

the assumption that $\Phi^{2}>\Phi^{1}=\Phi^{3}$ means that, for each party $n$,

$$
f^{2}>0=f^{1}=f^{3}
$$

it also means that each party wants to tax away all the income it can from voters - and transfer the proceeds to type-2 voters increasing $\tau$ by $\epsilon$, and using the money raised (from all 3 groups) to increase $f^{2}$ by $3 \epsilon$ will decrease $W_{L}^{1}$ and $W_{L}^{3}$ by $\epsilon$ each, and increase $W_{L}^{2}$ by $2 \epsilon$, which must result in an increase in $\Phi^{1} W^{1}\left(\mathbf{q}_{L}\right)+\Phi^{2} W^{2}\left(\mathbf{q}_{L}\right)+\Phi_{3} W^{3}\left(\mathbf{q}_{L}\right)$

## Public Good Provision

since the tax rate is the maximum possible, increases in public good provision are financed by reductions in transfers $f^{2}$ to middle-income people
so that the effect on the left party's probability of winning, when it changes public good provision $g$, is proportional to

$$
\begin{equation*}
\left(\Phi^{1}+\Phi^{2}+\Phi^{3}\right) H^{\prime}(g)-\Phi^{2} \tag{9}
\end{equation*}
$$

the left party's preferred public good promise $g_{L}$ is the level which makes expression (9) equal 0 , so that

$$
1>H^{\prime}(g)=\frac{\phi^{2}}{\phi^{1}+\phi^{2}+\phi^{3}}>1 / 3
$$

meaning that public goods are under-provided compared to the efficient level $g^{*}$ for which

$$
H^{\prime}\left(g^{*}\right)=1 / 3
$$

## Diversion under Proportional Representation

the left party chooses its diversion $r$ of funds so as to maximize

$$
p_{L}(R+\gamma r)
$$

leading to a first-order condition

$$
\begin{equation*}
-\frac{\partial p_{L}}{\partial r}(R+\gamma r)=0.5 \gamma \tag{10}
\end{equation*}
$$

since the probability $p_{n}$ of either party being elected in equilibrium is 0.5
increases in diversion $r$ come from somewhere in the budget from a decrease in $f^{2}$, which decreases $W^{2}\left(\mathbf{q}_{L}\right)$ by 1 - which means that the solution to equation (10) is

$$
\begin{equation*}
R+\gamma r=\frac{0.5 \gamma}{\Phi^{2} \alpha} \tag{11}
\end{equation*}
$$

## Constituencies

assumption : each type of voter lives in a separate district so district 1 has all type-1 voters, district 2 all type-2 voters, district 3 all type-3 voters
if extreme voters' biases are big - $\bar{\sigma}^{1}$ is very negative and $\bar{\sigma}^{3}$ is very positive - then the left party wins district 1 and the right party wins district 3
so the election depends (entirely) on district 2
[these assumptions can be relaxed : what's crucial is that votes of type-2 voters have much more influence on the outcome of the election]

## Parties' Maximization with Constituencies

with constituencies, the probability $p_{L}$ that the left party wins the election is the probability that it gets more than $50 \%$ of the votes of the type-2 voters

$$
\begin{equation*}
p_{L}=\operatorname{Prob}\left[\pi_{L}^{2}>0.5\right] \tag{12}
\end{equation*}
$$

so that (from equation(8)

$$
\begin{equation*}
p_{L}=\psi\left[W^{2}\left(\mathbf{q}_{L}\right)-W^{2}\left(\mathbf{q}_{R}\right)\right]+0.5 \tag{13}
\end{equation*}
$$

## Taxation and Transfers

under the constituency system, it is still the case that each party sets the maximal taxes : $\tau=1$ and transfers money only to the swing voters:

$$
f^{1}=f^{3}=0 \quad f^{2}>0
$$

[why? if the left party raises its proposed $\tau_{L}$, and uses the money to increase its proposed transfer $f_{L}^{2}$ to the swing voters, then the policy change will increase $W^{2}\left(\mathbf{q}_{L}\right)$, which increases its chances of winning the election
and if $f_{L}^{1}$ or $f_{L}^{3}$ were positive, then a slight decrease in $f_{L}^{1}$ or $f_{L}^{3}$, transferring the money to an increase in $f_{L}^{2}$, would increase $W_{2}\left(\mathbf{q}_{L}\right)$, which would increase the left party's chance of winning the election]

## Public Good Provision with Constituencies

increasing $g_{L}$ by some $\epsilon$, and financing this increase by a decrease (of $\epsilon$ ) in the transfer $f_{L}^{2}$, would increase the payoff to swing voters by

$$
\Delta W^{2}\left(\mathbf{q}_{L}\right)=\left[H^{\prime}(g)-1\right] \epsilon
$$

so that the level $g$ of public good provision proposed by each party will be the level such that

$$
H^{\prime}(g)=1
$$

constituencies reduce public good provision, compared with proportional representation

## Diversion by Politicians

every increase in $r$ (money diverted by politicians) must reduce $f^{2}$ by an equal amount [since taxes are set at their maximum level]
so that $\frac{d W^{2}}{d r_{L}}=-1$, which means (from equation (13) that

$$
\begin{equation*}
\frac{\partial p_{L}}{\partial r_{L}}=-\Psi \tag{14}
\end{equation*}
$$

the left party chooses $r_{L}$ so as to maximize $p_{L}\left(R+\gamma r_{L}\right)$, leading to the first-order condition $-\Psi\left[R+\gamma r_{L}\right]+\gamma p_{L}=0$, or

$$
\begin{equation*}
R+\gamma r=\frac{0.5 \gamma}{\psi} \tag{15}
\end{equation*}
$$

## Less Diversion

under proportional representation, the level of diversion chosen by each party satisfied equation (11),

$$
R+\gamma r=\frac{0.5 \gamma}{\Phi^{2} \alpha}
$$

, and under constituency representation, each party's diversion level satisfies equation (15),

$$
R+\gamma r=\frac{0.5 \gamma}{\Psi}
$$

since

$$
\Phi^{2} \alpha=\frac{\Phi^{2} \psi}{\Phi^{1}+\Phi^{2}+\Phi^{3}}<\psi
$$

there will be less diversion under the constituency system than under proportional representation

## Proportional Representation's Effects

in this model, the effects of replacing Canada's constituency system with proportional representation would be :

1. a higher level of public good provision
2. smaller transfers to the pivotal group (group 2)
3. more diversion of funds by politicians
4. better-off : fringe voters (groups 1 and 3 ), politicians
5. worse-off : voters in the pivotal group
