Q1. Another model of duopoly is that of **von Stackelberg**, in which firms choose output levels **sequentially**. That is, firm 1 chooses its output quantity **first**, and cannot change that quantity after it has made its choice. Next, firm 2 observes what quantity firm 1 has chosen, and then chooses its own output quantity. What quantities would the 2 firms choose, if they behaved in this manner, if the cost of production (for each firm) were 0, and if the aggregate demand for the firms' homogeneous product were

$$Q = 12 - p$$

(where p is the market price, and Q the aggregate quantity demanded)?

A1. The key here is that firm 1, if it is clever, will anticipate firm 2's reaction to its own behavior. That is, firm 2's profit maximizing choice of output q_2 will be on its reaction function $q_2^R(q_1)$ to firm 1's initial quantity choice. That means that firm 1 knows that firm 2's quantity will be $q_2^R(q_1)$, and total industry output will be $q_1 + q_2^R(q_1)$, when it makes its initial decision on what quantity q_1 to produce.

Working backwards, firm 2 will choose q_2 so as to maximize its profits

$$\pi_2 = (12 - q_1 - q_2)q_2 \tag{1-1}$$

treating q_1 as given. Setting the derivative of (1-1) with respect to q_2 equal to 0,

$$(12 - q_1) - 2q_2 = 0 \tag{1-2}$$

or

$$q_2^R(q_1) = 6 - \frac{q_1}{2} \tag{1-3}$$

[Note that firm 2's reaction here is just the reaction function for a Cournot oligopolist, $q_2^R(q_1) = \frac{a-c}{2b} - \frac{q_1}{2}$ when a = 12, b = 1 and c = 0.]

Firm 1 should anticipate that firm 2's choice will be defined by equation (1-3), so that firm 1's own profit will be

$$\pi_1 = (12 - q_1 - q_2^R(q_1))q_1 \tag{1-4}$$

Firm 1 should choose its output level so as to maximize expression (1 - 4) with respect to q_1 , recognizing that q_2 will depend on its own choice of q_1 .

Since $\frac{\partial q_2^R}{\partial q_1} = -1/2$ (from equation (1-3)), the derivative of (1-4) with respect to q_1 is

$$(12 - q_1 - [6 - \frac{q_1}{2}]) - (1 - \frac{1}{2})q_1$$

or

 $6 - q_1$

So firm 1's profit is maximized if it chooses a quantity level of 6, with firm 2 reacting to that choice by choosing its own quantity level of

$$q_2 = 6 - \frac{q_1}{2} = 3$$

The market price will be 3, and the firms' profits will be $\pi_1 = 18$ and $\pi_2 = 9$.

Q2. Solve for the equilibrium quantities in a 3-firm Stackelberg model, with the demand and cost functions from question #1 above.

[That is, firm 1 commits first to its quantity q_1 . Firm 2 observes q_1 , and then commits to its own quantity q_2 . Finally firm 3 observes q_1 and q_2 , and then chooses its profit-maximizing output quantity q_3 .]

A2. As in the previous question, the equilibrium here can be derived by working backwards, starting with firm 3's reaction to the quantities q_1 and q_2 chosen by the other firms. Firm 3 will try to maximize its profit

$$\pi_3 = (12 - q_1 - q_2 - q_3)q_3 \tag{2-1}$$

with respect to q_3 treating q_1 and q_2 as constants. Taking the derivative of (2-1) with respect to q_3 , and setting it equal to 0, yields

$$q_3^R(q_1, q_2) = 6 - \frac{q_1 + q_2}{2} \tag{2-2}$$

which again is the reaction function of a Cournot oligopolist, $q_3^R(q_1, q_2) = \frac{a-c}{2b} - \frac{q_1+q_2}{2}$ when a = 12, b = 1, c = 0.

Firm 2 should anticipate that firm 3 will choose its quantity according to equation (2 - 2), which means that firm 2's own profits will be

$$\pi_2 = (12 - q_1 - q_2 - [6 - \frac{q_1 + q_2}{2}])q_2 \tag{2-3}$$

The derivative of (2-3) with respect to q_2 is

$$6 - \frac{q_1}{2} - q_2 \tag{2-4}$$

so that firm 2's optimal choice of quantity (when it takes firm 1's quantity choice as given, and anticipates firm 3's choice) is

$$q_2^R(q_1) = 6 - \frac{q_1}{2} \tag{2-5}$$

Now firm 1, when it makes its quantity decision, realizes that firm 2's subsequent quantity decision will be determined by (2-5), and then firm 3's decision by (2-2). So firm 1's profits, when it chooses a quantity of q_1 , will be

$$\pi_1 = (12 - q_1 - [6 - \frac{q_1}{2}] - [6 - \frac{q_1}{2} - \frac{6 - q_1/2}{2}])q_1 \tag{2-6}$$

or

$$\pi_1 = (3 - \frac{q_1}{4})q_1 \tag{2-7}$$

Taking the derivative of (2-7) with respect to q_1 , and setting it equal to zero, yields

 $q_1 = 6$

which means (from equation (2-5)) that

 $q_2 = 3$

and (from equation (2-2)

 $q_3 = 1.5$

so that p = 12 - 6 - 3 - 1.5 = 1.5 and $\pi_1 = 9$, $\pi_2 = 4.5$, $\pi_3 = 2.25$.

Q3. What does the contract curve look like for a 2-person, 2-good exchange economy, with a total endowment of A units of good 1 and B units of good 2, if the preferences of the two people could be represented by the utility functions

$$u^{1}(x_{1}^{1}, x_{2}^{1}) = 1 - \frac{1}{x_{1}^{1}} - \frac{1}{x_{2}^{1}}$$
$$u^{2}(x_{1}^{2}, x_{2}^{2}) = \log(x_{1}^{2}) + x_{2}^{2}$$

where x_j^i is person *i*'s consumption of good *j*?

A3. Inside the Edgeworth box, the contract curve consists of the points for which the two people's marginal rates of substitution are equal. Given these utility functions

$$\frac{\partial u^1}{\partial x_1^1} = \frac{1}{(x_1^1)^2} \tag{3-1}$$

$$\frac{\partial u^1}{\partial x_2^1} = \frac{1}{(x_1^2)^2} \tag{3-2}$$

so that

$$MRS^{1} = \left[\frac{x_{2}^{1}}{x_{1}^{1}}\right]^{2} \tag{3-1}$$

and

$$\frac{\partial u^2}{\partial x_1^2} = \frac{1}{x_1^2} \tag{3-4}$$

$$\frac{\partial u^2}{\partial x_2^2} = 1 \tag{3-5}$$

$$MRS^2 = \frac{1}{x_1^2}$$
(3-6)

Everything that person 1 does not consume gets allocated to person 2, so that

$$x_1^2 = A - x_1^1 \tag{3-7}$$

which means that the efficiency condition $MRS^1 = MRS^2$ can be written

$$\frac{[x_1^1]^2}{[x_2^1]^2} = A - x_1^1 \tag{3-8}$$

or

$$x_2^1 = \frac{x_1^1}{\sqrt{(A - x_1^1)}} \tag{3-9}$$

Equation (3-9) defines an upward-sloping curve, staring at the bottom left corner of the Edgeworth box : equation (3-9) implies that $x_2^1 = 0$ when $x_1^1 = 0$.

But the curve defined by equation (3-9) does **not** go through the top right corner of the box : as $x_1^1 \to A$, the value of x_2^1 defined by equation (3-9) approaches infinity.

So the here the contract curve hits the top edge of the Edgeworth Box (at the point at which $\frac{x_1^1}{\sqrt{(A-x_1^1)}} = B$), and then moves along the top of the box. Because person 2's *MRS* approaches ∞ as $x_1^2 \to 0$ (no matter how small is x_2^2), there will always be efficient allocations in which person 2 consumes positive quantities of good 1, but no good 2.

Q4. What are the allocations in the core of the following 3-person, 2-good economy? Person *i*'s preferences can be represented by the utility function $u^i(x_1^i, x_2^i)$, where

$$u^{1}(x_{1}^{1}, x_{2}^{1}) = x_{1}^{1}$$
$$u^{2}(x_{1}^{2}, x_{2}^{2}) = x_{1}^{2}x_{2}^{2}$$
$$u^{3}(x_{1}^{3}, x_{2}^{3}) = x_{2}^{3}$$

and the endowment vectors of the three people are $\mathbf{e}^1 = (0, 4), \mathbf{e}^2 = (4, 0), \mathbf{e}^3 = (2, 2).$

A4. Since person 1 does not like good 2, and person 3 does not like good 1, the only Pareto optimal allocations are those in which person #1 gets a consumption bundle (a, 0), person 2 gets a consumption bundle (6-a, 6-c), and person 3 gets a consumption bundle (0, c) — with $0 \le a \le 6$, and $0 \le c \le 6$.

And any allocation in the core must be Pareto optimal.

Core allocations must be individually rational : they must offer each person at least as high a level of utility as she would get from consuming her endowment vector e^i . Since person #1 and person #2 get the same utility from their endowment bundles as from the bundle (0,0), the only constraint imposed by individual rationality is that person #3 get utility at least as high as she would get from her endowment bundle (2, 2). So individual rationality imposes the constraint that $c \geq 2$ on the efficient allocations defined in the first paragraph. If person 1 and person 3 form a coalition, the coalition would give all of its units of good #1 to person 1, and all of its units of good #2 to person 3. Therefore, a coalition of person 1 and person 3 would give (2,0) to person #1 and (0,6) to person #3.

So an allocation $\{(a, 0), (6 - a, 6 - c), (0, c)\}$ will be blocked by a coalition of person 1 and person 3 if : a < 2, or a = 2 and c < 6. [Note that it must be true that $c \le 6$ in any allocation : there are only 6 units available of each good.]

On the other hand, if a > 2, then the allocation cannot be blocked by a coalition of person 1 and person 3 : such a coalition has only 2 units of good #1 to give to person 1.

What allocations could person 1 and person 2 block together? The coalition has a total endowment of (4, 4), which it would divide between person #1 and person #2 if it were seeking to block some allocation. If person 1 were offered a units of good #1 in some allocation, she would have to get at least a units of good 1 from any coalition seeking to block that allocation. So if she joined a coalition with person #2, and got a units of good #1 from that potential blocking coalition, then person #2 would get the rest of the coalition's endowment : (4 - a, 4). So person 2 would be willing to join the coalition if (and only if) it gave him more utility than the proposed allocation. That means the coalition of person #1 and person #2 could block the allocation if and only if

$$(4-a)4 > (6-a)(6-c) \tag{4-1}$$

The left side of inequality (4-1) is what person #2 gets from joining the blocking coalition, and the right side is what he gets from the original proposed allocation. Therefore, if an allocation is in the core – which means it can't be blocked by any coalition — inequality (4-1) can't hold. Inequality (4-1) not holding is the same thing as inequality (4-2) being true :

$$2a - ac + 6c \le 20 \tag{4-2}$$

What kinds of allocation might be blocked by a coalition of person #2 and person #3? That coalition would have a total endowment of only 2 units of good 2. So the best bundle it could offer to person #3 would be the bundle (0, 2). But that's a bundle she could get from her own endowment. It was already argued above the individual rationality imposes the constraint $c \ge 2$ on any allocations in the core. And any allocation in which $c \ge 2$ cannot be blocked by a coalition of person #2 and person #3.

That's all the blocking coalitions that there are. So the set of allocations in the core are all those allocations $\{(a, 0), (6 - a, 6 - c), (0, c)\}$ for which : $a \ge 2$, and $c \ge 2$, and $2a - ac + 6c \le 20$.

Note that the core contains some allocations which leave person #2 rather badly off : the allocation $\{(5.9, 0), (0.1, 0.1), (0, 5.9)\}$ is in the core, for example.

The accompanying figure illustrates the core in (a - c) space. So in the figure, the variable on the horizontal axis is how much of good 1 is allocated to person #1, and the variable on the vertical axis is how much of good 2 is allocated to person #3. The core (in the figure) is the set of all allocations which are : above the green horizontal line, below the yellow horizontal line, to the the right of the purple vertical line, to the left of the orange vertical line **and** below (and to the right of) the upward-sloping red curve. (This last curve, the upward-sloping one, defines a and c such that the allocation (a, 0), (6 - a, 6 - c), (0, c) is just on the verge of being blocked by a coalition of person #1 and person #2.)



Q5. Find a competitive equilibrium to a 2–good, 3–million–person economy, in which 1 million people have preferences and endowments like person 1 in the previous question (# 4), 1 million people have preferences and endowments like person 2 in the previous question, and 1 million people have preferences and endowments like person 3 in the previous question. [That is, find a competitive equilibrium to an economy which is the economy of question #4 cloned one million times.]

A5. A competitive equilibrium price vector is a price vector (p_1, p_2) which equates the demand for each good with the total endowment of the good.

In this economy, the income of each type–1 person is $4p_2$, the income of each type–2 person is $4p_1$, and the income of each type–3 person is $2(p_1 + p_2)$.

Type–1 people spend all their money on good 1, the only good they like. So each type–1 person will demand $4\frac{p_2}{p_1}$ units of good 1. Type–2 people have Cobb–Douglas preferences, so that each type–2 person's quantity demanded of good 1 is $y/2p_1$, and since her income y equals $4p_1$, she will demand 2 units of good 1 (regardless of the prices). Therefore, total demand for good 1 (divided by one million) is the sum of demand by type–1 people and demand by type–2 people,

$$4\frac{p_2}{p_1} + 2$$

The total endowment is 6 (million), so that the excess demand for good 1 is

$$Z_1(p_1, p_2) = 4\frac{p_2}{p_1} + 2 - 6 \tag{5-1}$$

In equilibrium, total excess demand must equal zero, so that equation (5-1) implies that the market for good #1 clears only if

$$p_1 = p_2$$

Walras's Law implies that excess demand for good 2 must equal 0 if aggregate excess demand for good 1 is 0. So the only possible equilibrium price vectors are those for which $p_1 = p_2$.

For example, $\mathbf{p} = (1, 1)$ is an equilibrium price vector. In this situation, each person's income is 4. Person 1's consumption bundle is (4, 0), person 2's is (2, 2) and person 3's is (0, 4).

As it must be, this allocation is in the core of the economy described in question #4.