

1. *Q* Are the preferences represented by the following utility function strictly monotonic? Convex?

$$u(x_1, x_2) = (x_1)^2 + (x_2)^2$$

In each case, explain briefly.

*A* : Since this utility function is strictly increasing in both arguments, the preferences it represents are strictly monotonic.

But the preferences are not convex. Consider the following two consumption bundles :  $\mathbf{x}^1 = (1, 0)$  and  $\mathbf{x}^2 = (0, 1)$ . Both bundles are on the same indifference curve, since they each yield a utility level of 1. But the bundle  $\mathbf{x}^3$  which is halfway along the line connecting the two bundles,

$$\mathbf{x}^3 = (0.5)\mathbf{x}^1 + (0.5)\mathbf{x}^2 = \left(\frac{1}{2}, \frac{1}{2}\right)$$

yields a utility level of

$$u\left(\frac{1}{2}, \frac{1}{2}\right) = \frac{1}{4} + \frac{1}{4} = \frac{1}{2} < 1$$

So the “at least as good as” sets,  $\succeq(\mathbf{x})$ , are not convex :  $\mathbf{x}^1 \in \succeq(\mathbf{x})$ ,  $\mathbf{x}^2 \in \succeq(\mathbf{x})$ , but  $\mathbf{x}^3 = (0.5)\mathbf{x}^1 + (0.5)\mathbf{x}^2 \notin \succeq(\mathbf{x})$ , if, for example  $\mathbf{x} = (0.7, 0.7)$ .

Alternatively, one could look at the shape of the indifference curves. The equation of an indifference curve for these preferences is

$$x_2 = \sqrt{A - (x_1)^2}$$

for some level of utility  $A$ , and differentiation of this equation shows that the slope of the indifference curve gets more steep as  $x_1$  increases and  $x_2$  decreases.

Thirdly, the matrix of second derivatives of the utility function is

$$H(\mathbf{x}) = \begin{pmatrix} 2 & 0 \\ 0 & 2 \end{pmatrix}$$

which is a positive definite matrix, meaning that the function  $U(\mathbf{x})$  is strictly convex : a strictly convex function cannot be quasi-concave. [This matrix can also be used to show that  $\mathbf{v}'H(\mathbf{x})\mathbf{v} > 0$  when  $\nabla U(\mathbf{x}) \cdot \mathbf{v} = \mathbf{0}$ , and it also can be showed that the bordered Hessian matrix does not have the alternating sign pattern required for quasi-concavity..]

2. *Q* Are the preferences represented by the following utility function strictly monotonic? Convex?

$$u(x_1, x_2, x_3) = x_1x_2 + x_3$$

In each case, explain briefly.

A Since all the partial derivatives of this function are non-negative, and since the partial derivative with respect to commodity #3 is strictly positive, therefore preferences are strictly monotonic.

One way of checking for convexity of the preferences is to calculate the matrix  $H(\mathbf{x})$  of second derivatives of the utility function. That matrix is

$$H(\mathbf{x}) = \begin{pmatrix} 0 & 1 & 0 \\ 1 & 0 & 0 \\ 0 & 0 & 0 \end{pmatrix}$$

So that

$$\mathbf{v}'H(\mathbf{x})\mathbf{v} = 2v_1v_2$$

Now if

$$\nabla u(\mathbf{x}) \cdot \mathbf{v} = 0$$

then

$$v_1x_2 + v_2x_1 + v_3 = 0$$

If  $\mathbf{x} = (1, 1, 1)$ , and if  $\mathbf{v} = (1, 1, -2)$ , then  $\mathbf{v}'H(\mathbf{x})\mathbf{v} = 2 > 0$ , even though  $\nabla U(\mathbf{x}) \cdot \mathbf{v} = 0$ . So preferences here are **not** convex.

Another way to demonstrate that these preferences are not convex, is to come up with a counter-example. That is, if there is some pair of consumption vectors  $\mathbf{x}^1$  and  $\mathbf{x}^2$ , with  $u(\mathbf{x}^1) = u(\mathbf{x}^2)$ , and some fraction  $t$  between 0 and 1, such that

$$u(t\mathbf{x}^1 + (1-t)\mathbf{x}^2) < u(\mathbf{x}^1)$$

then the preferences have been demonstrated not to be convex.

Here is one such example.

$u(1, 1, 10) = 11$ , and  $u(3, 3, 2) = 11$ . But if we take the consumption bundle which is halfway between these bundles, then  $u(2, 2, 6) = 10 < 11$ . So this is an example of two bundles which are on the same indifference surface, and of another bundle which is on the line connecting them, which is on a lower indifference surface.

The bordered Hessian test will also work here. The bordered Hessian matrix is

$$\begin{pmatrix} 0 & x_2 & x_1 & 1 \\ x_2 & 0 & 1 & 0 \\ x_1 & 1 & 0 & 0 \\ 1 & 0 & 0 & 0 \end{pmatrix}$$

The determinants of the principal minors of order 2 or more [cf. *Jehle and Reny*, page 511] are  $M_2 = -x_2^2 < 0$ ,  $M_3 = 2x_1x_2 > 0$ , and  $M_4 = 1 > 0$ , so that they do not have the alternating sign pattern required for quasi-concavity.

3. *Q* Solve for a person's Marshallian demand functions, if her preferences can be represented by the utility function

$$u(x_1, x_2) = -\exp(-x_1) - \exp(-x_2)$$

(where "exp" is the exponential function,  $\exp a \equiv e^a$ ).

A Since the derivative of  $e^x$  with respect to  $x$  is  $e^x$ , it follows that

$$u_1 = \exp(-x_1)$$

$$u_2 = \exp(-x_2)$$

so that the marginal rate of substitution is

$$MRS \equiv u_2/u_1 = \exp(x_1 - x_2)$$

where I have used the fact that

$$\frac{e^a}{e^b} = e^{a-b}$$

Since the consumer's first-order condition is that her *MRS* equal the price ratio, therefore, she sets

$$\exp(x_1 - x_2) = \frac{p_2}{p_1} \quad (3-1)$$

where  $p_1$  and  $p_2$  are the prices of the two goods. Taking natural logarithms of both sides of equation (3-1),

$$x_1 - x_2 = \ln p_1 - \ln p_2 \quad (3-2)$$

where I have used the fact that  $\ln(a/b) = \ln a - \ln b$ .

If we substitute for  $x_2$  from the consumer's budget constraint,

$$x_2 = \frac{y - p_1 x_1}{p_2} \quad (3-3)$$

where  $y$  is the consumer's income, then equation (3-2) becomes

$$x_1 - \frac{y}{p_2} + \frac{p_1}{p_2} x_1 = \ln p_1 - \ln p_2 \quad (3-4)$$

Or

$$x_1 \left(1 + \frac{p_1}{p_2}\right) = \frac{y}{p_2} + \ln p_2 - \ln p_1 \quad (3-5)$$

so that the Marshallian demand function for good 1 is

$$x_1^M(p_1, p_2, y) = \frac{1}{p_1 + p_2} y + \frac{p_2}{p_1 + p_2} [\ln p_2 - \ln p_1] \quad (3-6)$$

and similarly, the Marshallian demand function for good 2 is

$$x_2^M(p_1, p_2, y) = \frac{1}{p_1 + p_2} y + \frac{p_1}{p_1 + p_2} [\ln p_1 - \ln p_2] \quad (3-7)$$

[Equations (3–6) and (3–7) make sense only if they imply non–negative values for consumption of each good. Otherwise, we have a corner solution. If

$$\ln p_1 - \ln p_2 > \frac{y}{p_2}$$

then we have a corner solution in which  $x_1 = 0$  and  $x_2 = y/p_2$ , and if

$$\ln p_2 - \ln p_1 > \frac{y}{p_1}$$

then  $x_1 = y/p_1$  and  $x_2 = 0$ .]

4. *Q* If a person's preferences can be represented by the direct utility function

$$u(x_1, x_2) = 100 - \frac{1}{x_1} - \frac{1}{x_2}$$

find the person's Marshallian demand functions for each good, her indirect utility function, her Hicksian demand function, and her expenditure function.

*A* Here the marginal utilities are

$$u_1 = \left[\frac{1}{x_1}\right]^2$$

$$u_2 = \left[\frac{1}{x_2}\right]^2$$

so that

$$MRS \equiv \frac{u_2}{u_1} = \left(\frac{x_1}{x_2}\right)^2$$

and the consumer's first–order condition for utility maximization is

$$\left(\frac{x_1}{x_2}\right)^2 = \frac{p_2}{p_1} \tag{4-1}$$

which implies that

$$x_2 = x_1 \left(\frac{\sqrt{p_1}}{\sqrt{p_2}}\right) \tag{4-2}$$

Substituting from equation (4–2) into the budget constraint,

$$p_1 x_1 + p_2 \left(\frac{\sqrt{p_1}}{\sqrt{p_2}}\right) x_1 = y \tag{4-3}$$

or

$$x_1 = \frac{y}{\sqrt{p_1}(\sqrt{p_1} + \sqrt{p_2})} \tag{4-4}$$

and similarly

$$x_2 = \frac{y}{\sqrt{p_2}(\sqrt{p_1} + \sqrt{p_2})} \tag{4-5}$$

Equations (4 – 4) and (4 – 5) are the Marshallian demand functions for the two goods.

They also could be derived using equations (E10) and (E11) in *Jehle and Reny*, page 26 – since these preferences are examples of *CES* preferences. This utility function could be transformed into

$$U(x_1, x_2) = -([x_1]^{-1} + [x_2]^{-1})$$

by adding 100, which is a monotonic transformation. Then letting  $V(x_1, x_2) = -[U(x_1, x_2)]^{-1}$  (a monotonic transformation) makes the utility function

$$V(x_1, x_2) = ([x_1]^{-1} + [x_2]^{-1})^{-1}$$

which is *CES*.

The indirect utility function, expenditure function, and Hicksian demand functions can all be calculated using the textbook’s formulae for *CES* preferences.

But they also can be obtained directly. Substituting for  $x_1$  and  $x_2$  into the utility function from equations (4 – 4) and (4 – 5)

$$v(p_1, p_2, y) = 100 - \frac{[\sqrt{p_1} + \sqrt{p_2}]\sqrt{p_1}}{y} - \frac{[\sqrt{p_1} + \sqrt{p_2}]\sqrt{p_2}}{y}$$

so that

$$v(p_1, p_2, y) = 100 - \frac{[\sqrt{p_1} + \sqrt{p_2}]^2}{y} \quad (4 - 6)$$

To find the expenditure function, use the fact that  $v(p_1, p_2, e(p_1, p_2, u)) = u$ , so that equation (4 – 6) implies that

$$u = 100 - \frac{[\sqrt{p_1} + \sqrt{p_2}]^2}{e(p_1, p_2, u)}$$

meaning that

$$e(p_1, p_2, u) = \frac{[\sqrt{p_1} + \sqrt{p_2}]^2}{100 - u} \quad (4 - 7)$$

The Hicksian demand functions are the derivatives of the expenditure function with respect to the prices, or

$$x_1^H(p_1, p_2, u) = e_1(p_1, p_2, u) = \frac{\sqrt{p_1} + \sqrt{p_2}}{\sqrt{p_1}(100 - u)} \quad (4 - 8)$$

$$x_2^H(p_1, p_2, u) = e_2(p_1, p_2, u) = \frac{\sqrt{p_1} + \sqrt{p_2}}{\sqrt{p_2}(100 - u)} \quad (4 - 9)$$

These Hicksian demands can also be obtained by minimizing  $p_1x_1 + p_2x_2$  subject to the constraint  $100 - 1/x_1 - 1/x_2 = u$ .

5. *Q* A person’s preferences are described as **quasi-linear** if they can be represented by the utility function

$$u(x_1, x_2, \dots, x_n) = x_1 + g(x_2, x_3, \dots, x_n)$$

for some increasing, concave function  $g : R^{n-1} \rightarrow R$ .

If a person's preferences are quasi-linear, what is the income elasticity of demand for each good?

Explain briefly.

A Given these quasi-linear preferences, the person's first-order conditions for utility maximization are

$$u_1 = 1 = \lambda p_1 \quad (5-1)$$

$$u_i = g_i = \lambda p_i \quad i = 2, 3, \dots, n \quad (5-2)$$

where  $\lambda$  is the Lagrange multiplier on the budget constraint in the consumer's utility maximization problem.

That means that the first-order conditions for consumption of goods  $2, 3, \dots, n$  can be written

$$u_i = \frac{1}{p_1} g_i(x_2, x_3, \dots, x_n) \quad i = 2, 3, \dots, n \quad (5-3)$$

Equation (5-3) defines the  $n-1$  levels of consumption  $x_2, x_3, \dots, x_n$  of all goods but #1, as functions of the  $n$  prices  $p_1, p_2, p_3, \dots, p_n$ . So the system (5-3) can be solved for the Marshallian demand functions for goods #  $2, 3, \dots, n$ . But the level  $y$  of income does not appear in equation (5-3); changing  $y$  will not affect the levels of consumption  $x_2, x_3, \dots, x_n$  which solve equation (5-3), provided that the prices  $p_1, p_2, p_3, \dots, p_n$  are unchanged.

That is, the income elasticity of demand for all goods except good #1 is zero.

Since the budget constraint is

$$y = p_1 x_1 + \dots + p_n x_n \quad (5-4)$$

differentiation of equation (5-4) with respect to  $y$  implies that

$$1 = p_1 \frac{\partial x_1}{\partial y} \quad (5-5)$$

when account is taken of the fact that

$$\frac{\partial x_i}{\partial y} = 0 \quad i = 2, 3, \dots, n$$

So the income elasticity of demand for good #1 is

$$\eta_y^1 = \frac{\partial x_1}{\partial y} \frac{y}{x_1} = \frac{y}{p_1 x_1} = \frac{1}{s_1}$$

where  $s_i$  is the share of the person's income which she chooses to spend on good # $i$ .