

Q1. What are the market price, and aggregate quantity sold, in long-run equilibrium in a perfectly competitive market for which the demand function has the equation

$$Q = 2000 - 5p$$

(where Q is aggregate quantity demanded, and p the price), if there is free entry by identical firms to the industry, each of which has the long-run total cost function

$$TC = 600q - 80q^2 + 4q^3$$

where q is the quantity produced by the firm?

A1. Given the total cost function, the average cost function is

$$AC = 600 - 80q + 4q^2 \tag{1 - 1}$$

and the marginal cost function is

$$MC = 600 - 160q - 12q^2 \tag{1 - 2}$$

From (1 - 1),

$$AC' = 8q - 80 \tag{1 - 3}$$

which shows that the average cost curve is U -shaped : it decreases with q if and only if $8q < 80$, or $q < 10$.

At $q = 10$,

$$AC = 600 - 80(10) + 4(10)^2 = 200$$

and

$$MC = 600 - 160(10) + 12(10)^2 = 200$$

so that the marginal cost curve cuts the average cost curve at the minimum average cost, as required.

In long-run equilibrium, with free entry, each firm must be operating at its minimum average cost, which here is $AC = 200$, attained at an output level of $q = 10$.

Due to free entry (and the U -shaped average cost curve), the long-run supply curve is horizontal, at a height of 200. The equilibrium price must be 200, no matter what the demand curve.

So $p = 200$, which means, from the equation of the demand curve, that aggregate quantity demanded Q is $2000 - 5(200) = 1000$. In long-run equilibrium, there will be 100 identical firms in the industry, each producing 10 units at a cost of 200 per unit.

Q2. Suppose that a market contains 1 million identical consumers, each of whom has preferences which can be represented by the utility function

$$U(X, q_1, q_2) = X + (q_1^\alpha + q_2^\alpha)^\beta$$

where X is consumption of a numéraire good, and q_1 and q_2 are consumption of goods produced by firms #1 and #2 respectively, and where $\alpha < 1$ and $\beta < 1$.

Firms 1 and 2 each have the identical total cost function, $C(q, \mathbf{w}) = cq$, where c is a constant.

i Which levels of output for the two firms would maximize their combined profits?

ii What levels of output would firms #1 and #2 produce if they behaved as Cournot duopolists?

(You may assume that $q_1 = q_2$ in the solutions to each of the problems.)

A2. Given the preferences of consumers, what is each consumer's inverse demand function? The first-order conditions for consumer utility maximization imply that

$$U_X = 1 = \lambda p_X = \lambda \tag{2-1}$$

$$U_1 = \alpha\beta(q_1^\alpha + q_2^\alpha)^{\beta-1}q_1^{\alpha-1} = \lambda p_1 \tag{2-2}$$

$$U_2 = \alpha\beta(q_1^\alpha + q_2^\alpha)^{\beta-1}q_2^{\alpha-1} = \lambda p_2 \tag{2-3}$$

where U_i is the marginal utility with respect to q_i .

Since good X is numéraire, equation (2-1) implies that $\lambda = 1$, so that equations (2-2) and (2-3) define the inverse demand functions of the two firms. If firm 1 produces q_1 million units of output, and firm 2 produces q_2 million, then equations (2-2) and (2-3) define the prices p_1 and p_2 that will clear the markets for the two goods.

So if firm 1 produces q_1 million units, its profits will be $(p_1 - c)q_1$, where

$$p_1 = \alpha\beta(q_1^\alpha + q_2^\alpha)^{\beta-1}q_1^{\alpha-1}$$

and similarly, firm 2 will earn profits of $(p_2 - c)q_2$, where

$$p_2 = \alpha\beta(q_1^\alpha + q_2^\alpha)^{\beta-1}q_2^{\alpha-1}$$

i Joint profits of the two firms are $(p_1 - c)q_1 + (p_2 - c)q_2$. If $q_1 = q_2 = q$, then

$$p_1 = p_2 = \alpha\beta[2q^\alpha]^{\beta-1}q^{\alpha-1} = \alpha\beta 2^{\beta-1}q^{\alpha\beta-1}$$

so that joint profits are

$$2(\alpha\beta 2^{\beta-1}q^{\alpha\beta-1} - c)q = 2[(\alpha\beta 2^{\alpha(\beta-1)}q^{\alpha\beta}) - cq] \tag{2-4}$$

Maximizing expression (2 – 4) with respect to q implies that

$$\alpha^2 \beta^2 2^{\beta-1} q^{\alpha\beta-1} = c \quad (2 - 5)$$

or

$$q^* = c^\gamma [\alpha^2 \beta^2 2^{\beta-1}]^{-\gamma} \quad (2 - 6)$$

where

$$\gamma = \frac{1}{\alpha\beta - 1}$$

ii If firm 1 behaves as a Cournot duopolist, it chooses its own output q_1 to maximize its own profit $(p_1 - c)q_1$, taking the other firm's output q_2 as **given**. That means it tries to maximize

$$\alpha\beta(q_1^\alpha + q_2^\alpha)^{\beta-1} q_1^\alpha - cq_1$$

with respect to q_1 .

The first-order condition for firm 1's profit maximization is

$$\alpha^2 \beta [(q_1^\alpha + q_2^\alpha)^{\beta-2} q_1^{\alpha-1}] [(\beta - 1)q_1^\alpha + (q_1^\alpha + q_2^\alpha)] - c = 0 \quad (2 - 7)$$

Firm 2 has an analogous optimality condition

$$\alpha^2 \beta [(q_1^\alpha + q_2^\alpha)^{\beta-2} q_2^{\alpha-1}] [(\beta - 1)q_2^\alpha + (q_1^\alpha + q_2^\alpha)] - c = 0 \quad (2 - 8)$$

In Cournot–Nash equilibrium, both firms are on their reaction functions, defined by equations (2 – 7) and (2 – 8). If the equilibrium is symmetric, so that $q_1 = q_2 = q$, equation (2 – 7) (or (2 – 8)) becomes

$$\alpha^2 \beta [2q^\alpha 2^{\beta-2} q^{\alpha-1}] [(\beta - 1)q^\alpha + 2q^\alpha] = c \quad (2 - 9)$$

or

$$\alpha^2 \beta (\beta + 1) 2^{\beta-2} q^{\alpha\beta-1} = c \quad (2 - 10)$$

so that

$$q^c = c^\gamma [\alpha^2 \beta (\beta + 1) 2^{\beta-2}]^{-\gamma} \quad (2 - 11)$$

Comparing (2 – 6) and (2 – 10),

$$q^c = \left[\frac{2\beta}{\beta + 1} \right]^\gamma q^*$$

Since $\beta < 1$, $2\beta = \beta + \beta < \beta + 1$. But since $\gamma < 0$, therefore, $q^c > q^*$.

Q3. Solve for the quantity produced by each firm, the price, and each firm's profits, if there were J firms acting as Cournot oligopolists, each producing a homogeneous good, for which the market demand is linear

$$p = a - bQ$$

where $Q \equiv q_1 + q_2 + \dots + q_J$ was industry output, if each firm had the (same) total cost function

$$C(q) = cq^2$$

for some positive constant c ?

A4 Each firm's profits $pq_i - c(q_i)^2$ would be

$$\pi_i = (a - b[q_1 + q_2 + \dots + q_J])q_i - c(q_i)^2 \quad (3-1)$$

maximizing π_i with respect to q_i yields the first-order condition

$$a - bQ_{-i} = 2(b + c)q_i \quad (3-2)$$

where $Q_{-i} \equiv \sum_{j \neq i} q_j$ is the sum of all other firms' quantities produced.

In a symmetric Nash equilibrium, $q_1 = q_2 = \dots = q_J = q$, so that $Q_{-i} = (J-1)q$ and equation (3-2) becomes

$$[(J+1)b + 2c]q = a \quad (3-3)$$

or

$$q = \frac{a}{(J+1)b + 2c} \quad (3-4)$$

Industry output Q equals Jq in a symmetric Nash equilibrium, so that

$$Q = \frac{aJ}{(J+1)b + 2c} \quad (3-5)$$

Since $p = a - bQ$,

$$p = a \frac{b + 2c}{(J+1)b + 2c}$$

and the profit of each firm is

$$\pi_i = p_i q_i - c q_i^2 = \frac{a^2(b+2c)}{[(J+1)b+2c]^2} - \frac{a^2 c}{[(J+1)b+2c]^2} = \left[\frac{a^2(b+c)}{[(J+1)b+2c]^2} \right]^2$$

So (as in the case of constant marginal costs), total industry profit decreases with the number of firms J in the industry.

Q4. What would be the equilibrium price, and the equilibrium profits of each firm, in a market with two Bertrand oligopolists, producing goods which are imperfect substitutes for each other, with quantity demanded of the products of the two firms being

$$q_1 = \frac{p_1^{r-1}}{p_1^r + p_2^r}$$

$$q_2 = \frac{p_2^{r-1}}{p_1^r + p_2^r}$$

where $r < 0$, if each firm's cost of producing c units were cq (where c is a positive constant).. (You may restrict attention to symmetric equilibria, in which $p_1 = p_2$.)

A4. The profit of firm 1, if it charges a price p_1 (and if firm 2 charges a price of p_2), is

$$(p_1 - c)q_1 = \frac{p_1^r}{p_1^r + p_2^r} - \frac{cp_1^{r-1}}{p_1^r + p_2^r} \quad (4-1)$$

Maximizing this profit with respect to p_1 gives the first-order condition

$$\frac{p_1^{r-1}}{[p_1^r + p_2^r]^2} [rp_2^r - c(r-1)p_1^{r-1} - c(r-1)p_2^r p_1^{-1} + cp_1^{r-1}] = 0 \quad (4-2)$$

In a symmetric equilibrium, in which $p_1 = p_2 = p$, equation (4-2) becomes

$$rp = c(r-2)$$

or

$$p = \frac{r-2}{r}c \quad (4-3)$$

Q5. Another model of duopoly is that of **von Stackelberg**, in which firms choose output levels **sequentially**. That is, firm 1 chooses its output. Firm 2 observes what output level firm 1 has chosen, and then chooses its own output level. What output levels would the 2 firms choose, if they behaved in this manner, if they both produced an identical product for which the market inverse demand function had the equation

$$p = 21 - (q_1 + q_2)$$

if each firm had a total cost function

$$TC = \begin{cases} 4 + q_i & \text{if } q_i > 0 \\ 0 & \text{if } q_i = 0 \end{cases}$$

where q_i is the output level of firm i ?

A5. This problem must be solved backwards. First, what is firm 2's reaction to firm 2 producing an output level of q_1 ? If $q_2 > 0$, then

$$\pi_2 = pq_2 - TC(q_2) = [21 - (q_1 + q_2)]q_2 - (4 + q_2) \quad (5-1)$$

Maximizing π_2 with respect to q_2 yields the first-order condition

$$21 - q_1 - 2q_2 - 1 = 0 \quad (5-2)$$

or

$$q_2 = 10 - \frac{q_1}{2} \quad (5 - 3)$$

But firm 2 will choose to produce a positive level of output only if it earns a positive profit. What is its profit if firm 1 has chosen an output level of q_1 , and if firm 2 has responded by choosing $q_2 = 10 - (q_1/2)$? In this case the price is $21 - q_1 - q_2$, which means that

$$p = 21 - q_1 - (10 - \frac{q_1}{2}) = 11 - \frac{q_1}{2} \quad (5 - 4)$$

Substituting back into (5 - 1),

$$\pi_2 = [10 - \frac{q_1}{2}][p - 1] - 4 = [10 - \frac{q_1}{2}]^2 - 4 \quad (5 - 5)$$

So firm 2 can earn a positive profit only if

$$[10 - \frac{q_1}{2}]^2 > 4$$

which is the same thing as

$$10 - \frac{q_1}{2} > 2$$

or

$$q_1 < 16$$

So if $q_1 \geq 16$, then firm 2's best response is to produce nothing at all, since the fixed costs (of 4) imply that it would lose money at any positive level of production. If $q_1 < 16$, firm 2 should produce the output level defined by equation (5 - 3).

Now consider firm 1's decision. It knows that if it produces an output level of $q_1 < 16$, then firm 2 will follow by producing $10 - \frac{q_1}{2}$, resulting in a price of $11 - \frac{q_1}{2}$. So firm 1's profit, if it chooses an output level of q_1 initially, will be

$$\pi_1 = pq_1 - TC(q_1) = [10 - \frac{q_1}{2}]q_1 - 4 \quad (5 - 6)$$

Maximizing (5 - 6) with respect to q_1 yields the first-order condition

$$q_1 = 10$$

resulting in profits of

$$\pi_1 = [10 - \frac{10}{2}]10 - 4 = 46$$

On the other hand, if firm 1 produces an output of 16 or more, then firm 2 will shut down completely. That would result in a price of $21 - q - 1$, and a profit to firm 1 of

$$(21 - q_1)q_1 - q_1 - 4 = 20q_1 - q_1^2 - 4 \quad (5 - 7)$$

The expression (5 - 7) is decreasing in q_1 when $q_1 \geq 16$. That means that, if firm 1 were to find it profitable to have $q_1 \geq 16$, that $q_1 = 16$ would be the best level of output to choose. That level is the smallest level of output for firm 1 which will induce firm 2 to shut down completely.

At $q_1 = 16$ (and $q_2 = 0$), equation (5 - 7) shows that

$$\pi_1 = 20(16) - 256 - 4 = 60$$

Since $60 > 46$, then the best strategy for firm 1 is to produce an output just high enough that firm 2 cannot make a profit. The Stackelberg equilibrium here has $q_1 = 16$ and $q_2 = 0$.