

Profit Maximization in Perfect Competition

(which will only work if the technology exhibits decreasing returns to scale)

firm's problem : to maximize

$$pf(\mathbf{x}) - \mathbf{w} \cdot \mathbf{x} \quad (1)$$

with respect to its input quantities \mathbf{x}

first-order conditions :

$$p \frac{\partial f}{\partial x_i} = w_i \quad i = 1, 2, \dots, n \quad (2)$$

using the cost function

choose an output level y to maximize

$$py - C(\mathbf{w}, y) \quad (3)$$

first-order conditions

$$p = \frac{\partial C}{\partial y} \quad (4)$$

value of maximized profit : $\pi(p, \mathbf{w})$

second-order conditions?

$$\frac{\partial^2 C}{\partial y^2} > 0 \quad (5)$$

why decreasing returns are needed

an example

if $f(\mathbf{x})$ is homogeneous of degree μ

then

$$C(\mathbf{w}, y) = y^{1/\mu} C(\mathbf{w}, 1) \quad (6)$$

so that

$$\frac{\partial C}{\partial y} = \frac{1}{\mu} y^{1/\mu-1} C(\mathbf{w}, 1) \quad (7)$$

$$\frac{\partial^2 C}{\partial y^2} = \frac{1-\mu}{\mu} \frac{1}{\mu} y^{1/\mu-2} C(\mathbf{w}, 1) \quad (8)$$

which is positive only if $\mu < 1$

properties of the profit function $\pi(p, \mathbf{w})$

$$\frac{\partial \pi}{\partial p} > 0 \quad (9)$$

$$\frac{\partial \pi}{\partial w_i} \leq 0 \quad i = 1, 2, \dots, n \quad (10)$$

$\pi(p, \mathbf{w})$ is homogeneous of degree 1 in (p, \mathbf{w})

$\pi(p, \mathbf{w})$ is convex in (p, \mathbf{w})

Hotelling's Lemma : part 1

$$\frac{\partial \pi}{\partial p} = y(p, \mathbf{w}) \quad (11)$$

what is $y(p, \mathbf{w})$?

the competitive firm's **supply function** : the level of output it will produce, when the output price is p , and when the input prices are \mathbf{w}

Proof :

$$\frac{\partial \pi}{\partial p} = \frac{\partial}{\partial p} [py - C(\mathbf{w}, y)] = y + \left(p - \frac{\partial C}{\partial y}\right) \frac{\partial y}{\partial p} \quad (12)$$

Hotelling's Lemma : part 2

$$\frac{\partial \pi}{\partial w_i} = -x_i^u(p, \mathbf{w}) \quad (13)$$

where $x_i^u(p, \mathbf{w})$ is the **unconditional** demand for input i

supply curves, unconditional input demand curves

Theorem 3.7 : $\pi(p, \mathbf{w})$ is convex in (p, \mathbf{w})

so matrix H of second derivatives of $\pi(p, \mathbf{w})$ is positive definite

$$H = \begin{pmatrix} \frac{\partial^2 \pi}{\partial p^2} & \frac{\partial^2 \pi}{\partial p \partial w_1} & \cdot & \cdot & \frac{\partial^2 \pi}{\partial p \partial w_n} \\ \frac{\partial^2 \pi}{\partial w_1 \partial p} & \frac{\partial^2 \pi}{\partial w_1^2} & \cdot & \cdot & \frac{\partial^2 \pi}{\partial w_1 \partial w_n} \\ \cdot & \cdot & \cdot & \cdot & \cdot \\ \cdot & \cdot & \cdot & \cdot & \cdot \\ \frac{\partial^2 \pi}{\partial w_n \partial p} & \frac{\partial^2 \pi}{\partial w_n \partial w_1} & \cdot & \cdot & \frac{\partial^2 \pi}{\partial w_n^2} \end{pmatrix} \quad (14)$$

$$\text{Hotelling (1)} \rightarrow \frac{\partial^2 \pi}{\partial p^2} = \frac{\partial y(p, \mathbf{w})}{\partial p}$$

so that $\frac{\partial y(p, \mathbf{w})}{\partial p} \geq 0$: supply curves cannot slope down

$$\text{Hotelling (2)} \rightarrow \frac{\partial^2 \pi}{\partial w_i^2} = -\frac{\partial x_i^u(p, \mathbf{w})}{\partial w_i}$$

so that $\frac{\partial x_i^u(p, \mathbf{w})}{\partial w_i} \leq 0$: (unconditional) input demand curves cannot slope up