

**YORK UNIVERSITY  
DEPARTMENT OF PSYCHOLOGY  
FACULTY OF HEALTH  
MOTIVATION - PSYC. 2230 3.0 N  
Winter/2014**

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**Course Director:** Dr. Frank Marchese  
**Office:** Room 273, BSB  
**Tel. #:** (416) 736-5125 (Agnes Levstik, Secretary, Rm 281, BSB)  
(416) 491-5050, Ext. 5231  
E-MAIL: [frankm@yorku.ca](mailto:frankm@yorku.ca)

**Course Meeting Time:** Mondays--8:30AM--11:30AM  
**Room:** CLH-A

<b>T.A's:</b>	<b>Bryan Choi</b>	<b>Kim Hara</b>
	<b>Bryan888@yorku.ca</b>	<b>khara@yorku.ca</b>
<b>Office:</b>	<b>013 BSB</b>	<b>305 BSB</b>

**COURSE OUTLINE:** PLEASE READ CAREFULLY - LAST DAY TO  
DROP COURSE WITHOUT ACADEMIC PENALTY  
IS: MARCH 7 /2014

**FINAL EXAM T.B.A.** ANY STUDENT WHO MISSES THE FINAL EXAM MUST  
PETITION FOR A DEFERRED FINAL THROUGH THE  
DEPARTMENT OF PSYCHOLOGY, (416) 736-5125 AND  
PROVIDE MEDICAL DOCUMENTATION.

ANY STUDENT WHO MISSES THE MID-TERM MUST CONTACT THE  
PROFESSOR OR THE TEACHING ASSISTANT, OR THE  
DEPARTMENT OF PSYCHOLOGY WITHIN 48 HOURS  
OF THE MISSED MID-TERM.

**COURSE DESCRIPTION**

This course introduces the student to theory, concepts and methods in the field of motivational psychology. A variety of topics will be covered including, the biological bases of motivation, behavioral approaches, including drive and learning theories, cognitive approaches with its emphasis on competence, and attribution theories, emotion and its influence on motivation. A review of relevant research both within and outside of the field will be undertaken, and applications of theory to school learning and personality will be provided.

**PREREQUISITES:** Introduction to Psychology: Psyc 1010 6.00 with a grade of "C".

**REQUIRED TEXT** Petrie, H. L. and Govern, J. (2013). **Motivation: Theory, Research & Applications**, 6<sup>th</sup> Ed., Toronto: Brooks/Cole, ISBN: 13-978-1-111-84109-6

**Missed Tests:**

If you are unable to write a test for medical reasons a message must be left with my secretary or teaching assistant no later that 48 hrs after the test (official university policy). Also, you must provide appropriate documentation such as a medical certificate. A medical certificate will be deemed valid only if it explicitly states that you were incapable of writing the test on the scheduled date. You will NOT be allowed to write a make-up test under any other circumstance.

If you **do not** write a make-up arranged by the instructor and/or teaching assistant you must make a **Formal Petition** to the department of psychology and write the make-up on the date the department determines.

**Please note that students are responsible for all material assigned and this includes material not covered in class. Also, students are advised to keep abreast of any additions and deletions to assigned readings as well as exam format. Announcements regards the above will be announced in class.**

**CLASSROOM ETIQUETTE**

As a courtesy to students and the instructor, please **TURN-OFF AND PUT AWAY ALL CELL PHONES AND OTHER NON-ESSENTIAL COMMUNICATION DEVICES** during the lecture portion of the class. Your cooperation in this matter is essential to the conduct of class. The same applies during exams.

Further, if you arrive to class late, or must leave during class, please exercise **Discretion** by minimizing any disruption to the on going class. It is requested that you do not walk across the front of the lecture hall and close doors with minimum noise.

Date  
**MONDAYS/2014**

**TOPIC & ASSIGNED Reading**

<b>JAN.</b>	6	Introduction to Course & Motivation - Chapter 1
	13	Continue Ch 1 & Ch 2-Genetic Contributions...
	20	Continue Ch 2 & Ch 3-Physiological Mechanisms
	27	Continue Ch 3
<b>FEB</b>	3	Ch 7—Hedonism & Sensory Stimulation
	10	Continue Ch 7
	17	<b>NO CLASS—READING WEEK</b>
	24	<b>TEST #1 = 45% - Chapters 1,2,3,7 plus lectures as well as any hand-out and A-V material included. Test format is Multiple Choice, Matching &amp; Short Answer. Students responsible for all material assigned and that includes material not covered in class. TEST GRADES POSTED BY STUDENT NUMBER ON TEACHING ASSISTANT (TAs) OFFICE DOOR.</b>
<b>MARCH</b>	3	<b>DRIVE THEORY-CHAPTER 5-PHOTOCOPY PROVIDED</b>
	10	Continue Ch 5--- <b>Photocopy</b> & Motivation & Learning Ch 5 in Textbook
	17	Continue Ch 5 & Ch 6 Incentive Motivation
	24	Continue Ch 6 & Cognitive Motivation: Attribution Ch 10 Competence-Control Ch 11
	31	<b>LAST CLASS:</b> Continue Ch 11 & Emotion Ch 12
<b>TBA</b>		<b>FINAL EXAM DURING THE EXAM PERIOD IN APRIL/2014 Chapters 5 (Photocopy) plus in Textbook Chapters 5, 6, 10, 11,12, plus lectures as well any hand-out and A-V material included. Test format is mostly Multiple Choice, Matching, &amp; Short Answers. Students responsible for all material assigned and that includes material not covered in class.</b>